




# IT'S JUST MATH

## - THE NUMBERS SPEAK FOR THEMSELVES

IAM SAYS DELTA PROFIT SHARING IS A RESULT OF THEIR RECENT ORGANIZING EFFORTS. HISTORY TELLS THE REAL STORY.

		 (AFA)	 (APFA)
2007	<b>5.5%</b>	0%	0%
2008	<b>0%</b>	0%	0%
2009	<b>0%</b>	0%	0%
2010	<b>6.52%</b>	5.9%	0%
2011	<b>4.85%</b>	5%	0%
2012	<b>6.67%</b>	2.1%	0%
2013	<b>8.26%</b>	3.3%	1.5%
2014	<b>16.58%</b>	5.66%	0%
2015	<b>21.46%</b>	13%	0%
2016	<b>10.3%</b>	7.88%	3%
2017	<b>10%</b>	4.8%	2%
2018	<b>14%</b>	4.61%	1.4%

Over the last 11 years, Delta has paid nearly twice as much as UA and over 13 times as much as AA.\*

 Be Delta. **Be Different.**

\*\*Determined based on total profit sharing pool for 2009 through 2018 in all work-groups. UA profit sharing pool includes Continental and AA profit sharing pool includes U.S. Air.

 **DELTA**